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# **Adoption of on-farm water management strategies and its impact on household welfare: Evidence from the Upper Ewaso Ng’iro North Catchment Area, Kenya**

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## 27 **Abstract**

28 On-farm water management strategies can be classified into technological and non-  
29 technological options. While, numerous studies have assessed the drivers of the adoption of  
30 conservation strategies, few have assessed the welfare impacts of adoption. Analysis was  
31 conducted on cross-sectional farm household data collected from 652 households randomly  
32 selected from eight sub-catchments of the Upper Ewaso Ng'iro North Catchment Area  
33 (ENNCA). The study assessed the determinants of adoption of on-farm water management  
34 strategies and estimated the impact of adoption on household consumption per adult equivalent,  
35 using the Multinomial Endogenous Switching Regression (MESR) framework. The results  
36 show that adoption of on-farm water management strategies, is influenced by household  
37 socioeconomic and institutional factors; and adoption of all WMS offers the greatest impact on  
38 household welfare. Therefore, households need to be trained on the importance of the adoption  
39 of multiple water management strategies so as to benefit from substitutionality and  
40 complementarity of these technologies.

### 41 **Key words**

42 Adoption; Multinomial Endogenous Switching Regression; Water Management; Upper Ewaso  
43 Ng'iro; Impact; Welfare; Household Consumption per Adult Equivalent,  
44

## 45 **Introduction**

46 Depletion of water resources is emerging as a threat to the sustainable growth of  
47 agriculture in many parts of Sub-Saharan Africa (SSA) and particularly in Kenya. Conservation  
48 of water catchment areas has recently received special attention due to the increasing water stress  
49 globally and more specifically in SSA, not to mention the challenges posed by climate change.  
50 Sustainable water management has become more imperative in consideration of the  
51 circumstances facing smallholder farmers, since, sustainable water management is associated  
52 with improved household food security, nutrition, livelihoods and welfare (1-7).

53 On-farm water management strategies can be classified into technological and non-  
54 technological options. Technologies include methods of enhancing rainwater capture and use,  
55 on-farm storage, and improved land and crop management practices such as use of improved

56 crop varieties, green houses, drip irrigation, solar irrigation, pumping and use of low quality  
57 water (water recycling/ re-use). Non-technological solutions include social and institutional  
58 innovations; expanding the area in production to optimize the use of rainfall; increasing water  
59 use efficiency and crop productivity; on-farm water management to minimize water losses by  
60 evaporation; use of improved cropping systems and agronomics, such as conservation tillage  
61 and climate smart agriculture; development of financial frameworks to provide incentives for  
62 the adoption of best practices; evaluation of rainfall patterns to determine quantity and quality  
63 available for agriculture use and crop scheduling (8-10).

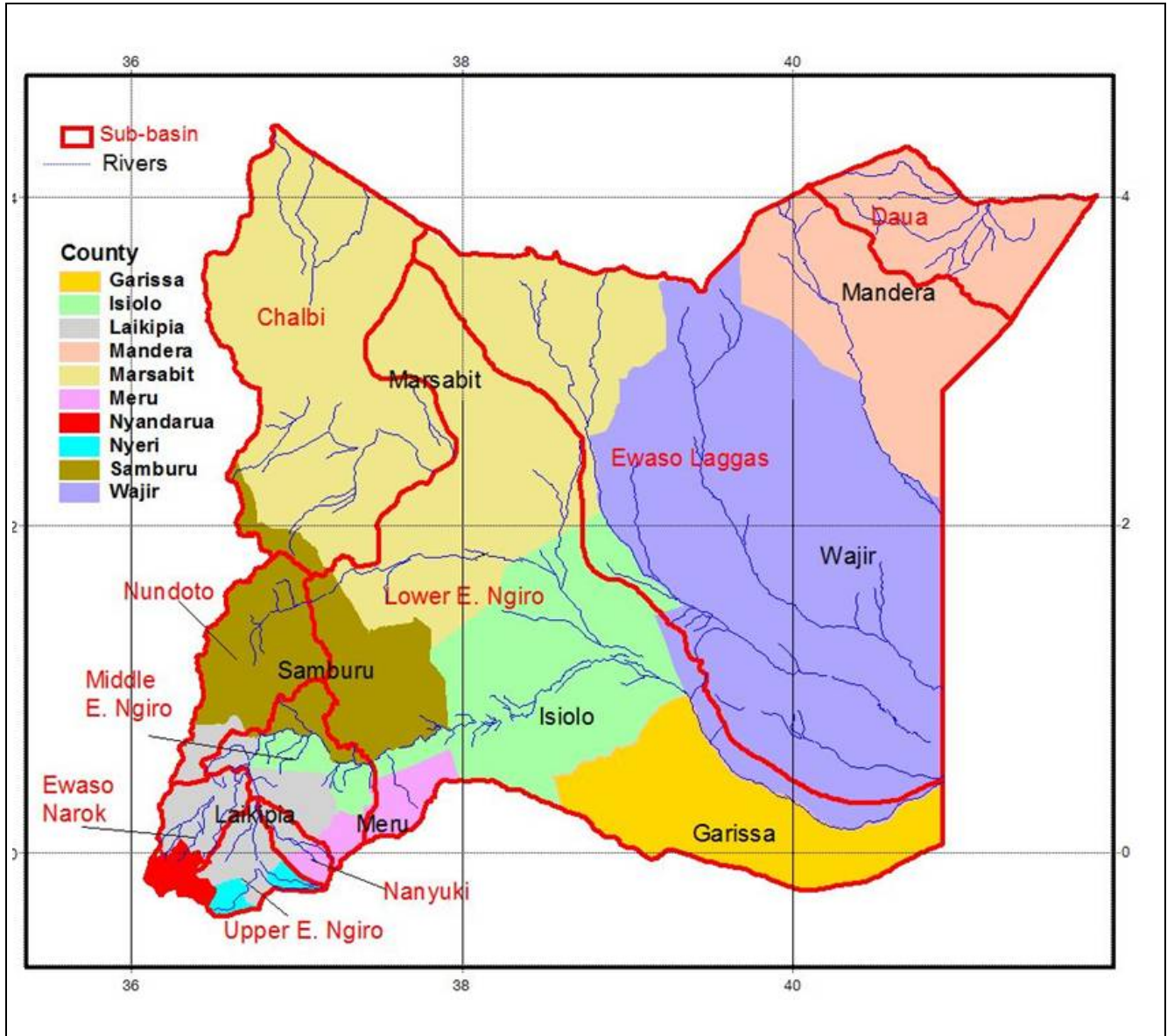
64 While, numerous studies have assessed the drivers of the adoption of SWC, few have  
65 proceeded to assess the welfare impacts due to the related estimation and modelling challenges  
66 associated with adoption of multiple technologies (11-16). The current study adopted the  
67 approach by 11 and 13, since, farmers adopted different combinations of WMS in a bundle,  
68 which are all mutually exclusive, and as such farmers were assumed to adopt the WMS mix  
69 that maximized their household welfare, under their production constraints following household  
70 utility theory.

## 71 **Materials and methods**

72 The study was undertaken in the Upper Ewaso Ng'iro North Catchment Area (ENNCA),  
73 which is the catchment area for the Ewaso N'giro River basin. The Ewaso N'giro River basin  
74 is the largest basin in Kenya (Ewaso Ng'iro North River Basin Development Authority (17).  
75 According to Mungai et al. (2004) the Upper Ewaso Ng'iro North Basin is located to the north  
76 and west of Mount Kenya, extending to the Aberdare Ranges between longitudes 36<sup>0</sup>30'E and  
77 37<sup>0</sup>45'E and latitudes 0<sup>0</sup>15'N and 1<sup>0</sup>00'N. The upper catchment area is highly utilized for  
78 agricultural production due to favorable weather conditions, fertile soils and irrigation water  
79 availability through river abstractions. The main economic activity in Upper Ewaso Ng'iro  
80 North Catchment, is small-scale farming (rain-fed and irrigation), small-scale fishery and  
81 pastoralism. The area ranges from high potential high altitude to low potential arid and semi-  
82 arid zones. Due to the arid nature of most parts of the basin, the atmospheric demand for water  
83 is very high (18-19).

84 Data was collected in the period between September, 2019 and December, 2019 from a  
85 sample of 652 households. Multistage sampling technique was employed in the study. In the  
86 first stage, eight sub-catchments were sampled randomly out of the twenty one sub-catchments  
87 of the Upper ENNCA; as a result the following sub-catchments were sampled; Ewaso Narok,  
88 Pesi, Rongai, Naromoru, Likii, Timau, Sirimon and Ngare Ndare. It is important to note that  
89 the eight sampled sub-catchments are also the WRUAs, since WRUAs are named as per sub-  
90 catchment. In the second stage stratified sampling was done disproportionately to population  
91 size of these eight sub-catchments, since the number of households in each sub-catchment was  
92 unknown. Finally, simple random sampling was undertaken using a list from the WRUAs.

93 The study utilized both primary and secondary data sources. Primary data was collected  
94 from households, WRUAs and key informants. Secondary data was collected from sources such  
95 as books, journals and reports. Data collected for the study included household data, group data,  
96 farm produce data and income data. A semi structured questionnaire was administered to the  
97 small-scale farmers by trained enumerators, using the World Bank's Computer Aided Personal  
98 Interview (CAPI) Program, through face to face interviews. The map of the sub-catchment areas  
99 is shown in Fig 1:



100 **Fig 1: Map showing Upper Ewaso Ng'iro Sub-catchments**

101 Source: (17)

## 102 **Analytical Framework**

### 103 **Determination of the adoption and the effect of adoption of on-farm** 104 **water management strategies on household consumption** 105 **expenditure per adult equivalent.**

106 The first aim of the study was to determine the factors that influenced the adoption of  
107 different WMSs combinations. The second aim was to determine the impact of the adoption of  
108 different WMSs combinations on household welfare measured by household consumption  
109 expenditure per adult equivalent. Further, the adoption decision may be affected by unobserved  
110 heterogeneity and self-selection bias which needed to be addressed. Therefore, the most  
111 preferred model to achieve both aims would be the Multinomial Endogenous Switching  
112 Regression (MESR) following (20).

113 The MESR framework has the advantage of evaluating alternative combinations as well  
114 as individual practices. It also captures self-selection bias as well as the interactions between  
115 choices of alternative practices (21-22). MESR assesses the effect of adoption in two stages.  
116 In the first stage, household choice of WMS combinations was modelled using a multinomial  
117 logit selection model, while recognizing the interrelationship among WMS choices. In the  
118 second stage, the impacts of each WMS combination on the outcome variable (in this case  
119 household consumption expenditure per adult equivalent) were evaluated using the ordinary  
120 least squares (OLS) with a selectivity correction term from the first stage. For identification,  
121 the study used WRUA membership and sources of extension service as instrumental variables.  
122 A simple falsification test was carried out to check the validity and the admissibility of the  
123 instrumental variables following (23), to confirm that WRUA membership jointly affects the  
124 choice of WMS and not the outcome variable for households that did not adopt. The MESR can  
125 be specified as follows:

### 126 **Specification of the multinomial endogenous switching regression** 127 **(MESR) model**

128 In the first stage modelling, the study assumes that smallholder farmers aim to maximize  
129 their net welfare  $Y_i$  (household consumption expenditure per adult equivalent) by comparing

130 the positive welfare provided by  $m$  alternative WMS. The requirement for a farmer  $i$  to choose  
 131 a WMS,  $j$ , over any alternative,  $m$ , is that  $Y_{ij} > Y_{im}$ , and  $m \neq j$ , or equivalently  $\Delta Y_{im} = Y_{ij} -$   
 132  $Y_{im} > 0$  and  $m \neq j$ . The expected net welfare,  $Y_{ij}^*$ , that the farmer derives from the adoption  
 133 of WMS  $j$ , is a latent variable determined by observed characteristics  $X_i$  and unobserved  
 134 characteristics  $\epsilon_{ij}$  as shown in equation 1.

$$Y_{ij}^* = X_i \beta_j + \epsilon_{ij} \quad (1)$$

135 Let  $I$  be an index that denotes the farmer's choice of the WMS, such that:

$$I = \begin{cases} 1 \text{ iff } Y_{iI}^* > \max(Y_{im}^*) \text{ or } \eta_{iI} < 0, & m \neq j \\ \dots & \text{for all } m \neq j \\ j \text{ iff } Y_{ij}^* > \max(Y_{ij}^*) \text{ or } \eta_{ij} < 0, & m \neq j \end{cases} \quad (2)$$

136 Where,  $\eta_{ij} = \max_{m \neq j} (Y_{im}^* - Y_{ij}^*) < 0$ , (24). Equation 2 implies that the  $i^{\text{th}}$  farmer will  
 137 choose WMS  $j$ , to maximize the expected positive welfare, if WMS  $j$  provides greater expected  
 138 positive returns than any other WMS  $m \neq j$ , that is, if,  $\eta_{ij} = \max_{m \neq j} (Y_{im}^* - Y_{ij}^*) > 0$ . Assuming  
 139 that the error term  $\epsilon$  are identically and independently Gumbel distributed, the probability that  
 140 a farmer  $i$ , with characteristics,  $X_i$  will choose WMS,  $j$ , can be specified by a multinomial logit  
 141 model as specified by 25 as shown in equation 3. The maximum likelihood function is used to  
 142 estimate the parameters of the latent variable model.

$$P_{ij} = \Pr(\eta_{ij} < 0 \mid X_i) = \frac{\exp(X_i \beta_j)}{\sum_{m=1}^J \exp(X_i \beta_m)} \quad (3)$$

143

144 In the second stage of the MESR, the relationship between the outcome variable  
 145 (household consumption expenditure per adult equivalent) and a set of exogenous variables  $Z$   
 146 (farmer, farm household characteristics and institutional factors) is estimated for the chosen  
 147 WMS combination. In the study, the base category is formed by farmers who did not adopt any  
 148 WMS, and is denoted as  $j=1$ . In the remaining set of possible WMSs,  $j=2,3,4,5,\dots,16$ ,  
 149 whereby at least one WMS is adopted by the farmer. The outcome equation for each possible  
 150 regime  $j$  is therefore shown in equation 4:



$$\begin{cases} \text{Regime 1: } Q_{i1} = Z_I \alpha_1 + \mu_{i1} \text{ if } I = 1 \\ \text{Regime J: } Q_{ij} = Z_j \alpha_j + \mu_{ij} \text{ if } j = 1 \end{cases} \quad (4)$$

151 Where,  $Q_{ij}$  is the outcome variable (household consumption expenditure per adult  
 152 equivalent), for the  $i^{\text{th}}$  farmer in regime  $j$ , and the error terms ( $\mu$ ) are distributed with  $E(\mu_{ij} | X, Z)$   
 153  $= 0$ , and  $var(\mu_{ij} | X, Z) = \sigma_j^2$ . Further,  $Q_{ij}$  is observed if, and only if WMS is adopted, which  
 154 occurs when,  $Y_{ij}^* > \max_{m \neq j}(Y_{im}^*)$ . If the error terms  $\epsilon$ 's and  $\mu$ 's are not independent, OLS  
 155 estimates obtained from equation 4 will be biased. A consistent estimation of  $\alpha_j$  requires  
 156 inclusion of the selection bias correction terms obtained in the first stage of the alternative WMS  
 157 in equation 4. The MESR assumes the following linearity assumption:

$$(U_{ij} | \epsilon_{i1}, \dots, \epsilon_{ij}) = \sigma_j \sum_{m \neq j}^j r_j (\epsilon_{im} - E(\epsilon_{im})) \quad (5)$$

158 With  $\sum_j r_j = 1$  and  $\sum_j r_j = 0$  by construction, the correlation between the error terms sums to  
 159 zero. Using this assumption, the equation of the MESR in equation 3. is specified as shown in  
 160 equation 6:

$$\begin{cases} \text{Regime 1: } Q_{i1} = Z_I \alpha_1 + \sigma_i \lambda_i + \omega_{i1} \text{ if } I = 1 \\ \text{Regime J: } Q_{ij} = Z_j \alpha_j + \sigma_j \lambda_j + \omega_{ij} \text{ if } I = J \end{cases} \quad (6)$$

161 Where  $\sigma_j$  is the covariance between the  $\epsilon$ 's and  $\mu$ 's. On the other hand,  $\omega$ 's are the error  
 162 terms with an expected value of zero, and  $\lambda_j$  is the Inverse Mills Ratio, computed from the  
 163 estimated probabilities in the MNL model in equation 3, computed using the formula in  
 164 equation 7.

$$\lambda_j = \sum_{m \neq j}^j \rho_j \left[ \frac{\widehat{P}_{im} \ln(\widehat{P}_{im})}{1 - \widehat{P}_{im}} + \ln(\widehat{P}_{ij}) \right] \quad (7)$$

165 Where  $\sigma_j$  is the covariance between the  $\epsilon$ 's and  $\mu$ 's. In the multinomial choice setting  
 166 there are J-1 selection bias correction terms, one for each alternative WMS combination. The



167 standard errors in equation 6 are bootstrapped to account for the heteroscedasticity arising from  
 168 the generated regressor  $\lambda_j$ .

169 Given, the above framework, the average treatment effects can be computed in a  
 170 counterfactual framework, following (21, 26, 27) whereby, the ATT in the actual and  
 171 counterfactual scenarios is computed as follows:

172 Adopters with adoption (actual adoption in the sample) is shown in equation 8 and 9:

$$\begin{cases} E(Q_{i2} | I = 2) = Z_i\alpha_2 + \sigma_2\lambda_2 & (a) \\ E(Q_{ij} | I = J) = Z_i\alpha_j + \sigma_j\lambda_j & (b) \end{cases} \quad (8)$$

$$\begin{cases} E(Q_{i1} | I = 1) = Z_i\alpha_1 + \sigma_1\lambda_1 & (a) \\ E(Q_{ij} | I = 3) = Z_i\alpha_3 + \sigma_3\lambda_3 & (b) \end{cases} \quad (9)$$

173 From Equation 9, the value of  $I$  can be taken up to the  $n^{th}$  possible WMS combination  
 174 terms, where for this study  $n=12$ .

175 The counterfactual scenario which represents, adopters had they decided not to adopt is  
 176 shown in equations 10 and 11.

$$\begin{cases} E(Q_{i1} | I = 2) = Z_i\alpha_1 + \sigma_1\lambda_2 & (a) \\ E(Q_{ij} | I = J) = Z_i\alpha_1 + \sigma_1\lambda_j & (b) \end{cases} \quad (10)$$

$$\begin{cases} E(Q_{i2} | I = 1) = Z_2\alpha_2 + \sigma_2\lambda_1 & (a) \\ E(Q_{ij} | I = 3) = Z_2\alpha_3 + \sigma_3\lambda_3 & (b) \end{cases} \quad (11)$$

177 The expected values are used to derive unbiased estimates of the ATT. The ATT is  
 178 defined as the difference between the equations 8(a) and equation 10(a). The ATT can be  
 179 computed as shown in equation 12.

$$ATT = E[Q_{i2} | I = 2] - [Q_{i1} | I = 2] = Z_i(\alpha_2 - \alpha_1) + \lambda_2(\alpha_2 - \alpha_1) \quad (12)$$

180 Where the first term on the right side of equation 12 represents the expected change in  
 181 the mean outcome if adopters attributes had the same welfare with non-adopters of WMS, i.e.  
 182 if a farmer associated with a particular WMS combination, had the same net welfare as a farmer  
 183 not associated with any WMS adoption. The second term, with  $\lambda_j$ , is the selection term that

184 captures all potential effects of differences in unobserved variables. Finally the average  
185 treatment effect on the untreated (ATU) is the difference between equations 9(a) and 11(a), and  
186 can be specified as:

$$ATU = E[Q_{i1} | I = 1] - E[Q_{i2} | I = 1] = Z_i(\alpha_2 - \alpha_1) + \lambda_2(\alpha_2 - \alpha_1) \quad (13)$$

## 187 **Description of WMS combinations**

188 Households adopt a combination of WMS and from the household utility theory and  
189 Roger's theory of technology adoption, adoption of technologies for individual households is  
190 influenced by different variables. Therefore, considering individual adoption would be  
191 erroneous since adoption may be interdependent on different household circumstances. The  
192 study therefore adopted the MESR model to assess the determinants of the different WMS  
193 combinations. The anticipation of the study was that, at least a household adopted any one of  
194 the seventeen considered WMSs. This would yield 289 possible combinations of the 17 WMS  
195 technologies considered, which would not be plausible for analysis. In order, to overcome this  
196 challenge, the 17 WMSs were categorized into four categories with respect to their  
197 classification, as follows; category one; included rain water harvesting and storage, to include  
198 water harvesting and storage WMSs. Category two included; soil based water conservation  
199 techniques, which included all WMS that improve soil water retention capacity. Category 3;  
200 cropping techniques; which included cropping patterns and crop technologies. And Category 4;  
201 included WMS technologies that seek to optimize or economize or minimize on-farm water  
202 use. The four combinations would yield 16 combinations which are feasible for economic  
203 modelling, at the scale of this study. The four categories were summarized in table 1.

204 **Table 1: WMS categories**

<b>Cropping techniques</b>	<b>Soil water retention techniques</b>	<b>Water harvesting and storage</b>	<b>Water use optimization techniques</b>
Improved crops	Conservation tillage	Gutters and Tanks	Drip Irrigation
Crop scheduling	Zero tillage	Water Pans with dam liners	Sprinkler irrigation



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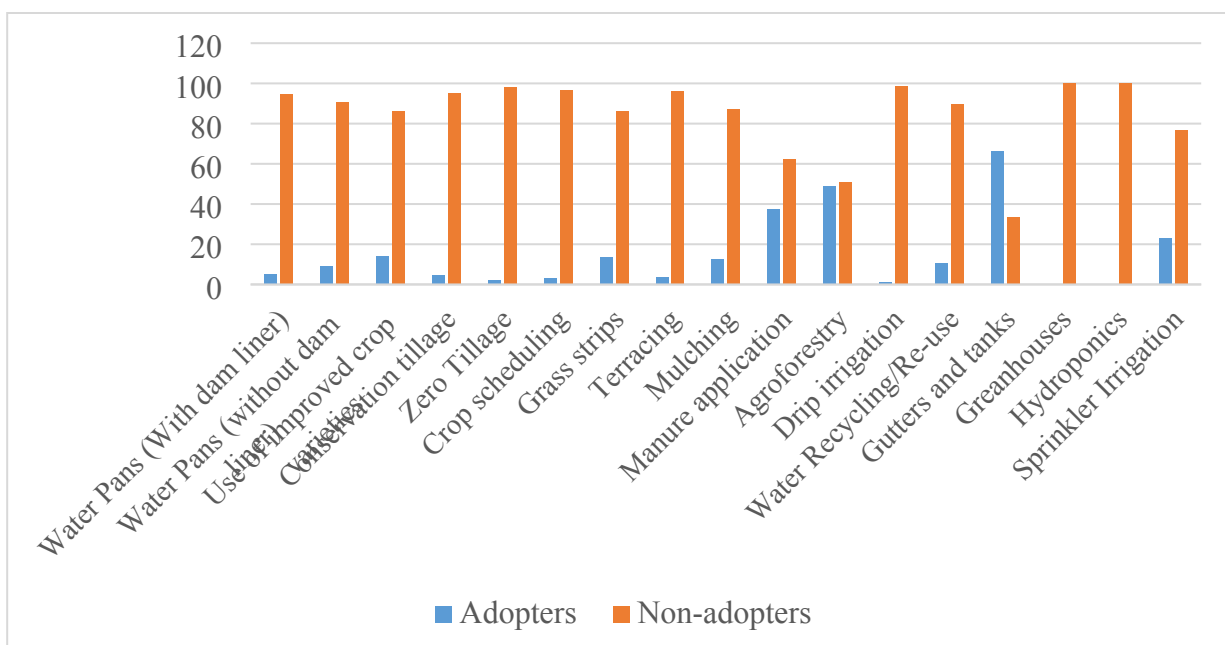
$C_0S_0H_1O_1$	
$C_1S_1H_1O_0$	Three strategies adopted
$C_1S_1H_0O_1$	
$C_1S_0H_1O_1$	
$C_0S_1H_1O_1$	
$C_1S_1H_1O_1$	Four strategies adopted

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## 212 **Results and Discussions**

### 213 **Descriptive statistics of the different WMSs combination adoption**

214 The results showed that 97.7% of the households adopted at least one water management  
215 strategy. Majority of the households adopted roof water tapping, agroforestry, manure  
216 application, grass strips, and mulching with an adoption rate of 66.326%, 48.93%, and 37.73%,  
217 13.65% and 12.58% respectively as shown in figure 1. Adoption of water pans with and without  
218 dam liners, use of improved crop varieties, conservation tillage, zero tillage, crop scheduling,  
219 terracing, drip irrigation, and water recycling/re-use remain low with a range between 1.23%  
220 and 10.44%. On the other hand no household adopted green houses or hydroponics technology  
221 despite them being advanced technologies. The results show that despite the benefits of WMS  
222 adoption rates remain low across the strategies. As such it is important to understand the factors  
223 that influence adoption of the individual WMS strategies.



224

225 **Figure 1: Individual WMS adoption**

226 The results further showed that the most popular WMS combination is the, soil and  
 227 water harvesting combination ( $C_0S_1H_1O_0$ ), whereby, it was adopted by at least 25 percent of  
 228 sampled households as shown in table 3. Followed by the, soil, water harvesting and water  
 229 optimization combination ( $C_0S_1H_1O_1$ ) at 13 percent and soil techniques only ( $C_0S_1H_0O_0$ ) at 12  
 230 percent. While, adoption of all the WMSs is assumed to have better outcomes, it is not as  
 231 popular since it was adopted by only 4 percent of the households.

232 **Table 3: Summary statistics of the adoption of WMS alternatives**

Combination	Frequency	Percent	Cum.percent
$C_0S_0H_0O_0$	15	2.30	2.30
$C_1S_0H_0O_0$	12	1.84	4.14
$C_0S_1H_0O_0$	81	12.42	16.56
$C_0S_0H_1O_0$	125	19.17	35.74
$C_0S_0H_0O_1$	0	0	35.74
$C_1S_1H_0O_0$	10	1.53	37.27
$C_1S_0H_1O_0$	8	1.23	38.50
$C_1S_0H_0O_1$	0	0	38.50
$C_0S_1H_1O_0$	162	24.85	63.34

$C_0S_1H_0O_1$	46	7.06	70.40
$C_0S_0H_1O_1$	37	5.67	76.07
$C_1S_1H_1O_0$	32	4.91	80.98
$C_1S_1H_0O_1$	10	1.53	82.52
$C_1S_0H_1O_1$	0	0	82.52
$C_0S_1H_1O_1$	85	13.04	95.55
$C_1S_1H_1O_1$	29	4.45	100.00
<b>Total</b>	<b>652</b>	<b>100</b>	<b>-</b>

### 233 **Factors influencing adoption of alternative WMS technologies**

234 Table 4 presents the results of the multinomial regression model. The model was  
235 significant at 1 percent level of significance as shown by the Chi2 (168) =371.25\*\*\*. The  
236 Pseudo R2=0.1396, with a Log-likelihood = -1143.6896. These statistics showed that the model  
237 was well fit and specified. The estimated coefficients did not differ significantly across  
238 alternative combinations of WMSs.

Table 4: Determinants of the adoption of the individual WMSs.

Variables (Base- C <sub>0</sub> S <sub>0</sub> H <sub>0</sub> O <sub>0</sub> )	C <sub>1</sub> S <sub>0</sub> H <sub>0</sub> O <sub>0</sub>	C <sub>0</sub> S <sub>1</sub> H <sub>0</sub> O <sub>0</sub>	C <sub>0</sub> S <sub>0</sub> H <sub>1</sub> O <sub>0</sub>	C <sub>1</sub> S <sub>1</sub> H <sub>0</sub> O <sub>0</sub>	C <sub>1</sub> S <sub>0</sub> H <sub>1</sub> O <sub>0</sub>	C <sub>0</sub> S <sub>1</sub> H <sub>1</sub> O <sub>0</sub>	C <sub>0</sub> S <sub>1</sub> H <sub>0</sub> O <sub>1</sub>	C <sub>0</sub> S <sub>0</sub> H <sub>1</sub> O <sub>1</sub>	C <sub>1</sub> S <sub>1</sub> H <sub>1</sub> O <sub>0</sub>	C <sub>1</sub> S <sub>1</sub> H <sub>0</sub> O <sub>1</sub>	C <sub>0</sub> S <sub>1</sub> H <sub>1</sub> O <sub>1</sub>	C <sub>1</sub> S <sub>1</sub> H <sub>1</sub> O <sub>1</sub>
Age	<b>0.068**</b> (0.033)	<b>0.056**</b> (0.025)	<b>0.066***</b> (0.025)	0.002 (0.035)	<b>-0.137***</b> (0.047)	<b>0.070***</b> (0.024)	<b>0.050*</b> (0.028)	<b>0.066***</b> (0.027)	<b>0.064**</b> (0.029)	0.040 (0.037)	<b>0.057**</b> (0.026)	<b>0.060**</b> (0.029)
Gender	0.663 (0.982)	-0.098 (0.704)	-0.031 (0.693)	0.391 (1.104)	1.585 (1.843)	0.061 (0.692)	0.427 (0.757)	-0.020 (0.766)	0.201 (0.803)	0.579 (1.132)	0.174 (0.728)	0.154 (0.820)
Household size	-0.022 (0.209)	<b>-0.220*</b> (0.125)	-0.073 (0.113)	-0.009 (0.197)	0.178 (0.178)	-0.152 (0.113)	-0.247 (0.154)	-0.119 (0.126)	<b>-0.331**</b> (0.166)	-0.064 (0.191)	-0.093 (0.120)	<b>-0.298**</b> (0.145)
Land size	-1.342 (0.933)	-0.057 (0.160)	-0.125 (0.157)	0.126 (0.197)	0.351 (0.248)	-0.070 (0.154)	-0.248 (0.194)	-0.109 (0.178)	0.074 (0.168)	0.026 (0.245)	-0.150 (0.171)	0.045 (0.188)
Credit Access	1.696 (1.119)	0.286 (0.842)	-0.406 (0.850)	-1.027 (1.268)	0.074 (1.352)	0.519 (0.528)	0.363 (0.887)	-0.381 (0.975)	1.140 (0.904)	1.346 (1.053)	0.884 (0.842)	1.175 (0.913)
Formal education	1.852 (1.384)	<b>1.446**</b> (0.745)	0.966 (0.719)	<b>16.626***</b> (0.892)	<b>14.486***</b> (1.033)	<b>1.867***</b> (0.714)	0.238 (0.777)	1.180 (0.831)	<b>1.986**</b> (0.968)	1.181 (1.405)	<b>1.984***</b> (0.824)	<b>17.841***</b> (0.629)
Title	-0.531 (0.877)	<b>0.934*</b> (0.597)	0.647 (0.569)	<b>1.783*</b> (1.027)	-0.707 (1.213)	<b>1.358**</b> (0.582)	0.866 (0.657)	<b>1.252*</b> (0.691)	0.596 (0.667)	0.203 (0.857)	<b>1.701***</b> (0.635)	1.073 (0.712)
Livestock ownership	-0.362 (1.306)	-1.042 (0.911)	-0.935 (0.893)	-1.759 (1.171)	-0.866 (1.348)	-0.221 (0.900)	-0.843 (0.970)	-0.615 (1.051)	-0.510 (1.066)	-1.336 (1.242)	0.153 (1.000)	-1.531 (1.020)
TLU	0.524 (0.359)	0.368 (0.345)	0.411 (0.341)	0.456 (0.344)	-0.576 (0.688)	0.490 (0.340)	0.476 (0.340)	0.494 (0.340)	0.511 (0.340)	0.482 (0.340)	0.503 (0.340)	0.399 (0.359)
Primary occupation	<b>18.457***</b> (0.686)	<b>1.107*</b> (0.661)	<b>1.231**</b> (0.614)	<b>2.051*</b> (1.240)	<b>2.483***</b> (1.004)	<b>1.499**</b> (0.630)	<b>1.293*</b> (0.765)	<b>2.776**</b> (1.206)	1.336 (0.882)	<b>18.946***</b> (0.681)	0.858 (0.647)	<b>2.835***</b> (1.110)
<b>WRUA membership</b>	<b>2.499**</b> (1.096)	<b>1.477*</b> (0.903)	<b>0.923</b> (0.890)	<b>3.138***</b> (1.140)	<b>1.289</b> (1.154)	<b>1.049</b> (0.891)	<b>3.480***</b> (0.973)	<b>2.044**</b> (0.946)	<b>1.436</b> (0.945)	<b>3.164***</b> (1.121)	<b>2.560***</b> (0.919)	<b>2.898***</b> (1.025)
Extension source-Govt	0.286 (3.676)	<b>16.334***</b> (1.073)	<b>15.719***</b> (1.122)	<b>18.140***</b> (1.131)	1.349 (1.261)	<b>16.495***</b> (1.014)	<b>16.869***</b> (1.029)	<b>17.210***</b> (0.964)	<b>15.167***</b> (1.227)	<b>17.355***</b> (1.095)	<b>16.904***</b> (0.982)	<b>16.633***</b> (1.107)
Extension source- Private	-1.009 (1.320)	-1.333 (1.009)	-1.247 (0.998)	-1.287 (1.114)	<b>-14.83***</b> (1.182)	-1.041 (0.958)	-0.180 (0.991)	-1.038 (1.062)	<b>-2.226*</b> (1.210)	-2.194 (1.636)	-0.887 (0.981)	-0.637 (1.023)
Extension source- media	<b>-16.88***</b> (1.005)	0.108 (0.917)	-0.069 (0.894)	1.098 (1.073)	<b>-15.04***</b> (1.131)	-0.021 (0.890)	-0.369 (0.992)	-0.646 (1.022)	0.094 (0.981)	-0.283 (1.123)	0.401 (0.922)	1.143 (0.962)
Constant	<b>-23.00***</b> (2.761)	-2.284 (1.815)	-2.193 (1.769)	<b>-21.05***</b> (2.164)	<b>-13.36***</b> (2.577)	<b>-4.519***</b> (1.760)	<b>-3.406*</b> (2.014)	<b>-6.273***</b> (2.363)	<b>-4.844**</b> (2.373)	<b>-23.11***</b> (2.495)	<b>-6.025***</b> (1.867)	<b>-22.900**</b> (2.213)

\* Significant at 10% \*\* significant at 5% \*\*\* significant at 1%. The figures in brackets are robust standard errors.



241 The results showed that the age of the household head had a significant effect on the choice  
242 of WMS. The results implied that older farmers were more likely to adopt a majority of the  
243 different WMS combinations apart from the Cropping and Water harvesting combination  
244 ( $C_1S_0H_1O_0$ ), where it was the younger farmers who were most likely to adopt. These findings were  
245 consistent with literature since, with age comes experience. The results showed that older farmers  
246 were quite experienced and used this experience to adopt WMS combinations, which they deemed  
247 to have the greatest welfare benefit to the household. These findings were consistent with the  
248 findings by (28-29). From previous literature, through experience farmers perceive and understand  
249 the problem of soil erosion and the importance of water conservation. Previous, literature  
250 (28,30,31) has also shown, that older farmers would not adopt soil and water conservation  
251 technologies, like in the case of the  $C_1S_0H_1O_0$  combination, this is because, as age progresses, the  
252 ability to adopt the WMS combination decreases. This implies that younger farmers were more  
253 willing to adopt this combination since the younger farmers were willing to seek more information  
254 on improved crops and better water harvesting and storage technologies like water pans with dam  
255 liners among other technologies as compared to older farmers.

256 The household size had a negative and significant influence on the adoption of Soil WMS  
257 ( $C_0S_1H_0O_0$ ), cropping, soil, and water harvesting combination ( $C_1S_1H_1O_0$ ) and all the WMS  
258 combinations ( $C_1S_1H_1O_1$ ). While, previous research has shown a positive effect of the household  
259 size on the adoption of soil and water management techniques due to more household labour  
260 reserves (see 28, 32, 33). The findings of this study concur with, previous studies who found a  
261 negative influence of the household size on adoption of soil and water conservation technologies  
262 (see, 34-35), this negative influence on adoption can be explained to some of the constraints facing  
263 larger households, where, first some of the household members could be engaged in non-farming  
264 activities or idling and secondly, large households were likely to face food shortage (36).

265 Formal education has been demonstrated to perform a key role in farm household adoption  
266 decisions. From the results, household heads with formal education had a higher probability of  
267 adopting all alternative WMS combinations, however it was significant for the adoption of,  
268  $C_0S_1H_0O_0$ ,  $C_1S_1H_0O_0$ ,  $C_1S_1H_0O_1$ ,  $C_0S_1H_1O_0$ ,  $C_1S_1H_1O_0$ ,  $C_0S_1H_1O_1$  and  $C_0S_1H_1O_1$ . These findings  
269 reinforced the role of formal education in technology adoption. These findings were consistent with  
270 previous studies (15, 16, 28, 32, 33), who found that education influenced adoption behavior of  
271 households for SWC technologies. This finding could be explained, since educational level of

272 household head increases, farmers' ability to get and use information, thereby improving farmers'  
273 ability to adopt WMS technologies.

274 Secure land rights and property rights through land titling play a key role in the adoption  
275 of technologies at the farm level. The results showed that households holding a title deed for  
276 their land had a higher probability of adopting soil WMS ( $C_0S_1H_0O_0$ ), cropping and soil practices  
277 combination ( $C_1S_1H_0O_0$ ), soil practices and water harvesting ( $C_0S_1H_1O_0$ ), water harvesting and  
278 optimization practices ( $C_0S_0H_1O_1$ ) and the soil practices, water harvesting and water optimization  
279 techniques combination ( $C_0S_1H_1O_1$ ). This finding was consistent with previous studies that found  
280 that tenure security was related to the adoption of SWM technologies (37-39). The importance of  
281 tenure security stems from the long-term nature of the adoption of WMS technologies. From  
282 previous studies, tenure security is important to undertake long-term land improvement  
283 investments (40). Further, previous empirical findings have shown that farmers were not likely to  
284 invest in sustainable resource management on the rented property if the length of use-rights does  
285 not allow them to recoup their investments (41-43)

286 The primary occupation was found to have a positive and significant influence on the  
287 adoption of a majority of WMS combinations. This result was consistent with previous literature  
288 (44), which found that farmers whose primary occupation was full-time farming were more likely  
289 to adopt improved irrigation systems, optimizing available water resources.

290 Membership to a WRUA was found to have a positive and significant effect on the adoption  
291 of all WMS combinations, except for; water harvesting WMS ( $C_1S_0H_0O_0$ ), cropping and water  
292 harvesting ( $C_1S_0H_1O_0$ ), soil and water harvesting ( $C_0S_1H_1O_0$ ), and cropping, soil and water  
293 harvesting ( $C_1S_1H_1O_0$ ). Previous studies have shown the importance of community-level  
294 institutions in the adoption of SWC technologies. Local institutions and groups form an efficient  
295 avenue for farmer mobilization, for training, information access and even access to important  
296 inputs such as water, credit among others. Previous studies have shown that farmers' groups are  
297 avenues for access to information on new agricultural technologies and innovations (44-45). From  
298 previous studies, evidence showed that collective action can play a significant role in the adoption  
299 of technologies for the conservation and management of contested resources like water (42, 46).  
300 The findings of this study concur with findings of (47) and (48), who examined the effects of  
301 collective action (membership to a farmer group or association) on the adoption of conservation

302 technologies; their results showed that collective action can enhance adoption of conservation  
 303 practices by helping farmers address market failures and information constraints.

304 The source of extension services, finally, mattered as a determinant of the adoption of  
 305 WMS. According to 42, access to markets and institutional arrangements like access to extension,  
 306 create incentives to invest in options that expand future production such as resource improving  
 307 and productivity-enhancing investments. From the results, the most important driver to the  
 308 adoption of WMS was the government extension services. Government as a source of extension  
 309 services was found to have a significant and positive influence on the adoption of all the alternative  
 310 WMS combinations except for the adoption of cropping ( $C_1S_0H_0O_0$ ) and cropping and water  
 311 harvesting ( $C_1S_0H_1O_0$ ). This finding was consistent with previous findings that have shown the  
 312 importance of government-led extension provision (15, 16, 36). On the contrary, private extension  
 313 and media extension was negatively related to the adoption of alternative WMS combinations.  
 314 This could be explained since the private extension is geared towards a particular goal, which is in  
 315 line with the provider's mandate. Media as a source of extension has its limitations of access,  
 316 delivery and consistency which may explain the negative influence on the adoption of WMS  
 317 technologies.

### 318 **Impacts of adoption of WMS on household consumption per adult** 319 **equivalent**

320 The impacts of adoption of the different WMS combinations on household consumption  
 321 per adult equivalent was examined as shown in table 5.

322 **Table 5: Average Treatment Effects of WMS adoption**

WMS alternatives		Adopters	Non-adopters	Treatment effect
$C_1S_0H_0O_0$	Adopters	55833.35	62022.49	ATT=-6189.14
	Non-adopters	548390.4	72296.16	ATU=476094.2***
$C_0S_1H_0O$	Adopters	84574.51	67361.99	ATT= 17212.53***
	Non-adopters	81698.08	70349.25	ATU= 11348.82***
$C_0S_0H_1O_0$	Adopters	59587.39	62076.24	ATT= -2488.846
	Non-adopters	59623.01	74851.61	ATU= -15228.61
$C_1S_1H_0O_0$	Adopters	61548.29	90163.69	ATT= -28615.4*

	Non-adopters	840.7347	72230.04	ATU= -71389.31***
$C_1S_0H_1O_0$	Adopters	33919.74	67422.7	ATT= -33502.96***
	Non-adopters	-75449.36	72304.8	ATU= -147754.2***
$C_0S_1H_1O_0$	Adopters	70159.64	70541.59	ATT= -381.95
	Non-adopters	72085.16	72657.91	ATU= -572.75
$C_0S_1H_0O_1$	Adopters	89097.17	74551.61	ATT= 14545.56**
	Non-adopters	70557.96	70663.72	ATU= -105.76
$C_0S_0H_1O_1$	Adopters	69045.34	68685.23	ATT= 360.12**
	Non-adopters	99971.92	72246.35	ATU= 27725.57***
$C_1S_1H_1O_0$	Adopters	64805.21	79286.62	ATT= -14481.41**
	Non-adopters	94694.32	72438.95	ATU= 22255.37***
$C_1S_1H_0O_1$	Adopters	67042.61	72064.84	ATT= -5022.231
	Non-adopters	321819.1	72119.1	ATU= 249700***
$C_0S_1H_1O_1$	Adopters	81052.97	79947.47	ATT= 1105.50**
	Non-adopters	72635.61	70728.74	ATU= 1906.87**
$C_1S_1H_1O_1$	Adopters	85354.62	84168.43	ATT= 1186.19**
	Non-adopters	5118552	71389.39	ATU= 504716.30***

323 \* Significant at 10% \*\* significant at 5% \*\*\* significant at 1%.

324 These results guided the study in achieving the second aim of this objective i.e. to  
325 determine the impact of the adoption of the alternative WMSs combinations on household welfare  
326 measured by consumption per adult equivalent. From the results, it was clear that different WMS  
327 combinations had different welfare effects on households. The results showed a mixture of both  
328 positive and negative ATT and ATU. The combinations with negative ATT and ATU implied that  
329 households would have less consumption per adult equivalent if they adopted any of those  
330 combinations. From the results, the ATT for water harvesting only ( $C_0S_0H_1O_0$ ) was found to be -  
331 2488.85, this implied that adopters were worse off adopting this combination. Similarly, non-  
332 adopters would also be worse off if they adopted this combination since they would forego a  
333 HCPAE of 15, 229 if they considered adopting this alternative. The same case applied to the  
334 cropping and soil alternative ( $C_1S_1H_0O_0$ ), cropping and water harvesting alternative ( $C_1S_0H_1O_0$ ),  
335 and the soil and water harvesting alternative ( $C_0S_1H_1O_0$ ). These findings showed that both adopters

336 and non-adopters with regard to the foresaid WMS alternatives would experience welfare losses  
337 and should consider alternative WMS alternatives to improve their welfare.

338 Further, some combinations showed mixed effects with regard to ATT and ATU. For  
339 instance, the ATT of the adopters of the cropping strategy only ( $C_1S_0H_0O_0$ ), was -6189, implying  
340 that even though they had adopted cropping strategies, they were not as efficient and therefore  
341 were losing KES 6189, what this implied in essence was that, these farmers would have been better  
342 off if they considered another WMS strategy combination to improve welfare. On the contrary,  
343 non-adopters of the cropping strategy ( $C_1S_0H_0O_0$ ) stood to gain more if they considered adopting  
344 improved crops (to the tune of 476094 annually). This finding was consistent with literature on the  
345 importance of the adoption of improved crops on household welfare (11, 49) these studies have  
346 shown positive impacts of the adoption of improved crop varieties on household consumption.

347 The other WMS combination with mixed findings was the soil and water optimization  
348 strategy ( $C_0S_1H_0O_1$ ), whereby, the ATT for the adopters was found to be KES 14545, implying  
349 that households adopting this combination had an impact of about KES 14500, in terms of HCPAE.  
350 On the contrary, the ATU, showed that, this figure although marginal, if non-adopters considered  
351 adoption of this combination ( $C_0S_1H_0O_1$ ), they would forego, a HCPAE value of KES 105.76  
352 annually. Further, the cropping, soil and water harvesting combination ( $C_1S_1H_1O_0$ ), also showed  
353 mixed impacts whereby, the ATT of adopters showed that, while they had adopted this  
354 combination, it resulted in a welfare loss of KES. 14481 in HCPAE terms. The resulting  
355 inefficiency could have arisen from the lack of optimization of the available water resources, so as  
356 to make the best use of the available water resources, which would have resulted in a welfare gain  
357 for the household. On the contrary, the ATU, showed that non-adopters would, have achieved  
358 better welfare, with an additional of KES. 22,255 in HCPAE terms if they considered adoption. A  
359 similar scenario applied, for the cropping, soil, and water optimization alternative ( $C_1S_1H_0O_1$ ),  
360 whereby, the ATT for the adopting households was negative, implying that households, had a  
361 welfare loss of KES 5022 in HCPAE terms. On the contrary, the ATU showed that if non-adopters  
362 considered taking, up the same strategy ( $C_1S_1H_0O_1$ ), they could have achieved welfare gains of  
363 upwards of KES 249,700 in HCPAE terms. These two combinations could be considered for non-  
364 adopters or for the households adopting WMSs combinations that produce welfare-reducing  
365 outcomes as discussed above, since, adoption theory, has shown that adoption of farm technologies  
366 is rather gradual and dependent on a set of socioeconomic and institutional factors.

367 Finally several combinations had positive outcomes in terms of both, ATT and ATU. From  
368 the results, adoption of soil technologies only had positive outcomes for households. The ATT  
369 showed that adopters would have lost KES. 17,212 in HCPAE terms, if they had not considered  
370 adopting this strategy. Further, the ATU showed that, if non-adopters considered adopting this  
371 strategy, they could have achieved an increased welfare of KES. 11,348 in HCPAE terms. The  
372 results further showed that water harvesting would have worked well if and only if it was used in  
373 combination with water optimization technologies to improve household welfare. From the results,  
374 the water harvesting and water optimization alternative ( $C_0S_0H_1O_1$ ), had an ATT of KES. 360,  
375 implying that, adopters had, a better welfare of KES 360 more in HCPAE terms, as compared to  
376 the situation if they did not adopt. The ATU showed that if non-adopters considered, adopting this  
377 combination ( $C_0S_0H_1O_1$ ), they could obtain welfare gains of KES. 27,725 in HCPAE terms.  
378 Finally, adoption of a combination comprising all the WMS ( $C_1S_1H_1O_1$ ), resulted in the greatest  
379 welfare gains for households. The results showed that the ATT of households that adopted all the  
380 WMS, was KES 1186 in HCPAE terms. This implied that households were better off adopting all  
381 the WMS combinations than just a few. The ATT was quite low implying that adopters could have  
382 generated better welfare gains through intensive use of all the WMSs in each category. The ATU  
383 showed that, non-adopters stood to gain, KES 504,716 more in HCPAE terms, if they considered  
384 adoption of all WMS categories. This findings reinforced previous studies that found a positive  
385 impact of adoption of SWC technologies on household welfare (15, 16, 47, 48, 50).

## 386 **Conclusions and Recommendations**

387 The objective of this study was to assess the determinants of the adoption of WMS technologies,  
388 and the impact of the alternative WMS combinations on household welfare. Results showed that  
389 adoption of alternative WMS combinations was influenced by the age of the household head,  
390 WRUA membership, household size, formal education, holding a title deed, the primary  
391 occupation of the household head and the source of extension services. The impact assessment  
392 results showed that farmers who adopted different WMS strategies would have different welfare  
393 impacts in terms of household consumption expenditure per adult equivalent. From the results, the  
394 combinations that left both adopters and non-adopters worse-off included: water harvesting only  
395 ( $C_0S_0H_1O_0$ ); cropping and soil alternative ( $C_1S_1H_0O_0$ ); cropping and water harvesting alternative  
396 ( $C_1S_0H_1O_0$ ); and the soil and water harvesting alternative ( $C_0S_1H_1O_0$ ). The results also showed that



397 some combinations had mixed welfare impacts, in two cases; first was the case where adopters  
398 had a negative ATT and non-adopters, would have had a positive ATU if they chose to adopt the  
399 alternatives. These included; cropping strategy only ( $C_1S_0H_0O_0$ ); the cropping, soil and water  
400 harvesting combination ( $C_1S_1H_1O_0$ ); the cropping, soil, and water optimization alternative  
401 ( $C_1S_1H_0O_1$ ). The second case is where the ATT for the adopters was found to be positive and ATU  
402 for non-adopters was found to be negative, these alternatives included; soil and water optimization  
403 strategy ( $C_0S_1H_0O_1$ ) only. Finally, different combinations resulted in positive welfare outcomes  
404 for both adopters (ATT) and non-adopters if they considered adopting (ATU). These welfare  
405 optimizing alternatives included; adoption of soil technologies only ( $C_0S_1H_0O_0$ ); the water  
406 harvesting and water optimization alternative ( $C_0S_0H_1O_1$ ); and the adoption of a combination  
407 comprising all the WMS ( $C_1S_1H_1O_1$ ), would result in the greatest welfare gains for households.  
408 Therefore, the following policy recommendations are prescribed for policy makers. The results  
409 have shown that adoption of on-farm water management strategies, is influenced by household  
410 socioeconomic and institutional factors. Key among them source of extension, and formal  
411 education. Results have shown that adoption of all WMS offers the greatest impact on household  
412 welfare. Therefore, households need to be trained on the importance of the adoption of multiple  
413 water management strategies so as to benefit from substitutionality and complementarity of these  
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## 420 **Conflicts of Interests**

421 The authors declare no conflict of interest

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